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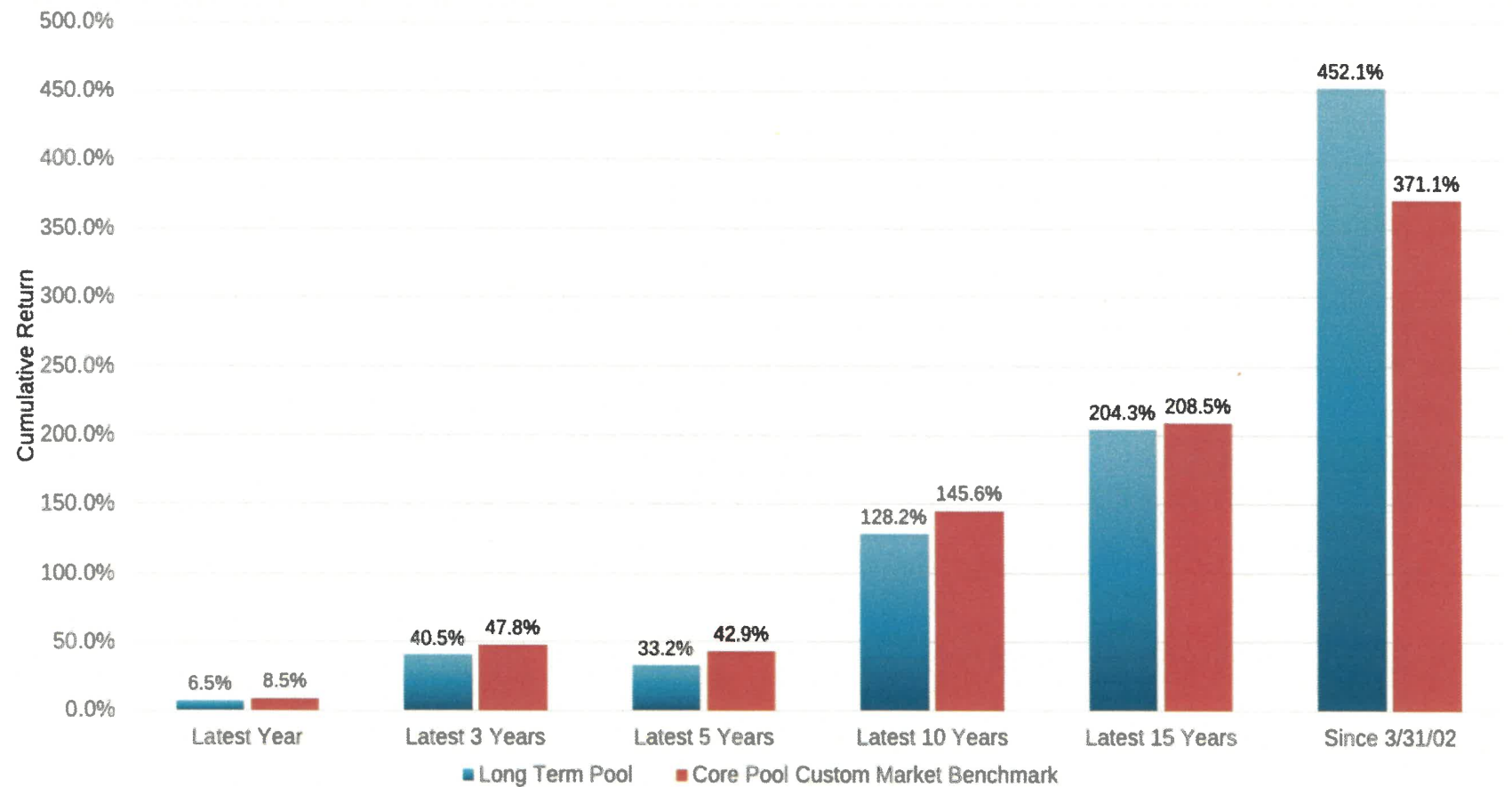
# **The Vermont Community Foundation**

## **Investment Strategy/Performance Update**

**August 6, 2026**

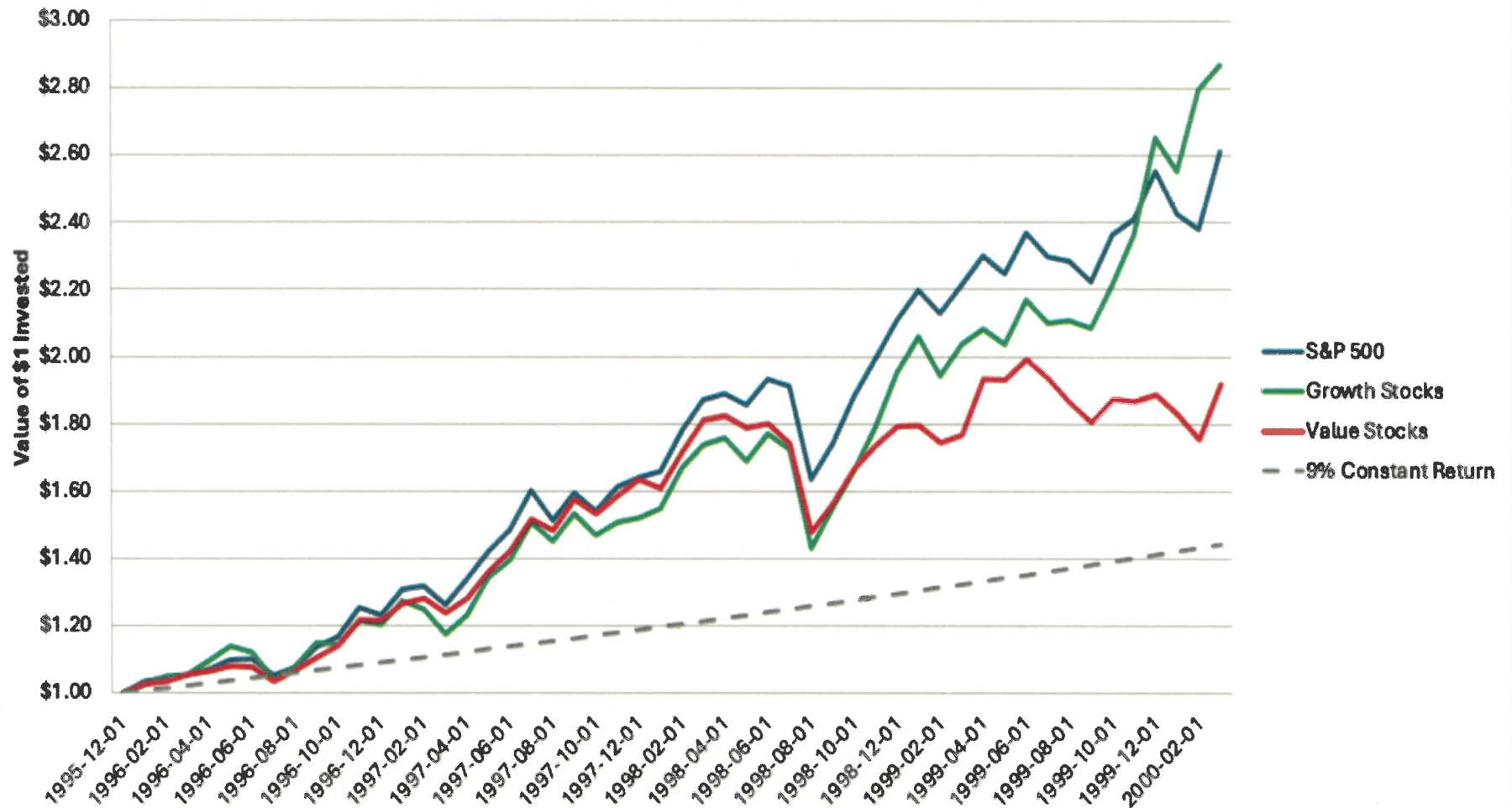
# Annualized Investment Results

| Performance Ending 6/30/26<br>(Net Of Investment Management Fees) | CYTD<br>2026 | Latest<br>3 Years | Latest<br>5 Years | Latest<br>10 Years | Latest<br>15 Years | Since<br>3/31/02 |
|-------------------------------------------------------------------|--------------|-------------------|-------------------|--------------------|--------------------|------------------|
| Core Investment Pool                                              | 6.5%         | 12.0%             | 5.9%              | 8.6%               | 7.7%               | 7.3%             |
| Core Pool Custom Market Benchmark                                 | 8.5%         | 13.9%             | 7.4%              | 9.4%               | 7.8%               | 6.6%             |
| CPI + 5%                                                          | 4.5%         | 8.1%              | 9.2%              | 8.3%               | 7.6%               | 7.6%             |



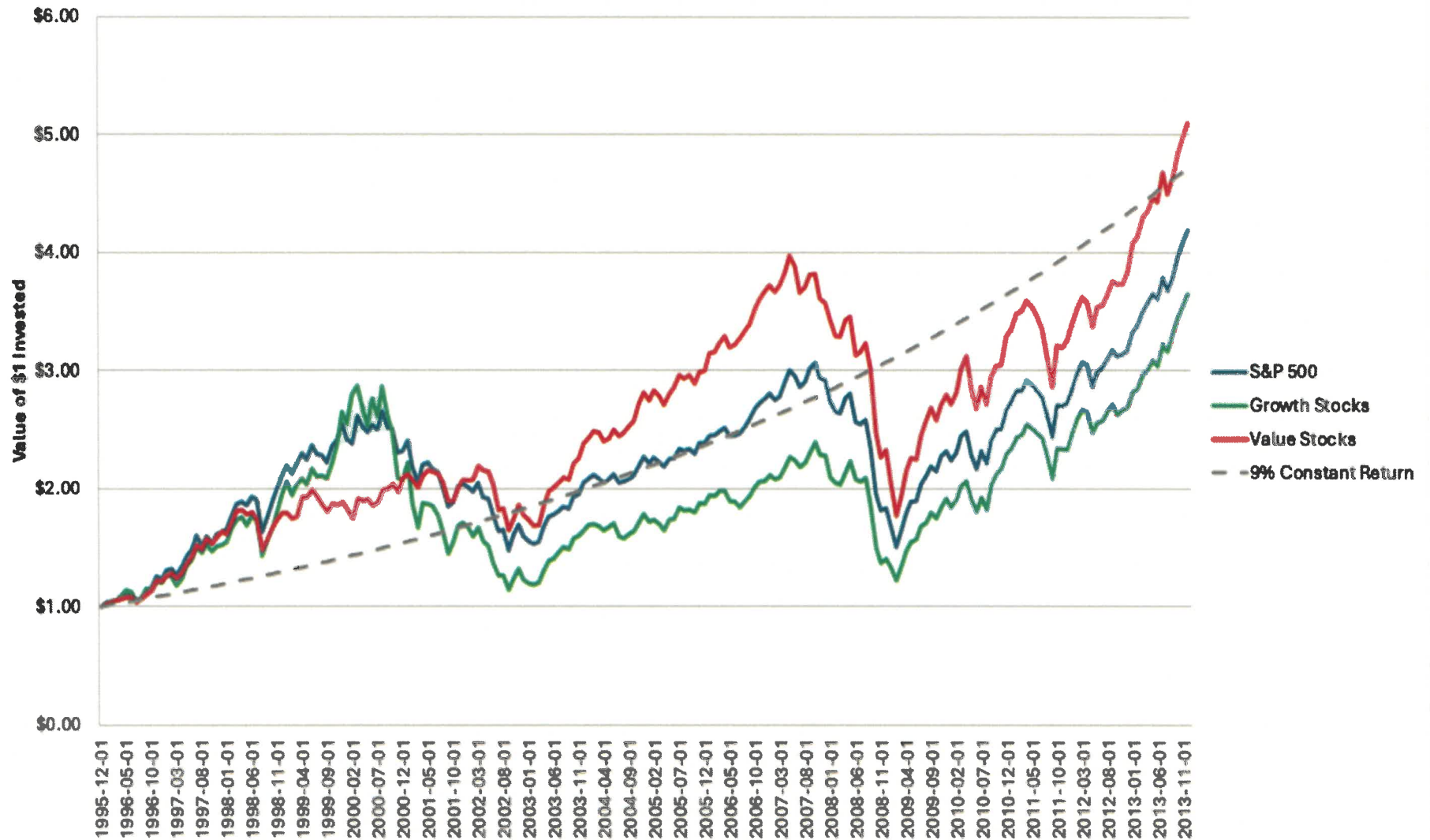
# Stored Energy vs. Banked Returns

Growth of a Dollar (Dec 1995 - Mar 2000): S&P 500 vs. Growth Stocks vs. Value Stocks vs. 9% Constant Return



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Growth of a Dollar: S&P 500 vs. Growth Stocks vs. Value Stocks vs. 9% Constant Return



# The Bottom Line

| Core Pool Performance: March 31, 2002 to June 30, 2026 |                                          |                                               |                                              |
|--------------------------------------------------------|------------------------------------------|-----------------------------------------------|----------------------------------------------|
|                                                        | Rolling 10 Year VCF<br>Core vs. CPI + 5% | Rolling 10 Year VCF<br>Benchmark vs. CPI + 5% | Rolling 10 Year Simple<br>Index vs. CPI + 5% |
| Batting Average                                        | 55.8%                                    | 32.6%                                         | 30.8%                                        |
| Median Outcome                                         | 7.0%                                     | -18.4%                                        | -14.5%                                       |

- VCF Core Has Achieved its Most Important Goal – Nearly 56 Success Rate Reflects Strong Balance Between Spend Rate and Returns
- Benchmarks Have Failed and Will Continue to Do So Along with Majority of E&Fs
- 83% of E&Fs have Failed Since Apr. 2002 – VCF Succeeded – Conformity Has a Price

## Core Pool Basics

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- Combines Passive and Active Management – Blends Strategies of Socially Responsible and Long-Term Pools
- Investment Management Fees are now 56 Bps (43 Bps excluding Private Equity)
- Integrates ESG Factors Into All Aspects of Portfolio – Enhances Return and Mitigates Risk



# The Community Foundation's Approach

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- Establish a Strategic Asset Allocation That is Expected to Achieve the Foundation's Long Term Return Objectives (Preserve Foundation Purchasing Power Over Twenty Year+ Periods)
- No Attempt Made to Market Time or Change Strategy Based on Near Term Outlook – Does Not Preclude Opportunistic Allocations Whose Outcome is Not Driven by Timing
- Diversify Portfolio by Asset Class and Strategy. Increases the Likelihood of Achieving Return Objectives Under Different Economic/Market Conditions

# Strategic Asset Mix

| Asset Class Exposures<br>(% of Total Portfolio) | Core Pool Asset Mix |
|-------------------------------------------------|---------------------|
| US Large/Mid Cap Equity                         | 12.0                |
| US Small Cap Equity                             | 6.5                 |
| Non-US Developed Equity                         | 12.0                |
| Non-US Emerging Equity                          | 6.0                 |
| Global Equity                                   | 25.0                |
| <b>Total Equity</b>                             | <b>61.5%</b>        |
| US Aggregate Bonds/TIPS                         | 19.8                |
| Global Bonds                                    | 4.8                 |
| Cash/Short Term Bonds                           | 2.0                 |
| <b>Total Fixed Income</b>                       | <b>26.5%</b>        |
| Hedge Funds                                     | 0.0                 |
| Private Assets                                  | 12.0                |
| <b>Total Alternatives</b>                       | <b>12.0%</b>        |
| <b>Vermont Investments</b>                      | <b>5.0%</b>         |



# ESG Strategy

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- Foundation Has Long Sought to Drive Change/Positive Outcomes
- Crewcial ESG Engine/Research Effort Not Focused on Current State - Looking to Influence Future (i.e. IMPACT)
- Strategy is Focused on Climate Crisis, Equity, Governance and Avoidance of Destructive Controversies

## Details

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ESG Engine Combines Portfolio Holdings w/ISS ESG Data Across Following Metrics:

- GHG Emissions vs. Peers
- Presence of Environmental Risk Factors
- % of Ethnically Diverse Board Members
- Disclosure on Workforce Ethnicity
- Known Human Right Controversies
- Known Consumer Protection Controversies
- Board Independence
- Ratio of CEO to Median Employee Salary
- Known Accounting Controversies
- Presence of International Sustainability Standards Violations
- Presence/Quality of Sustainability Reporting

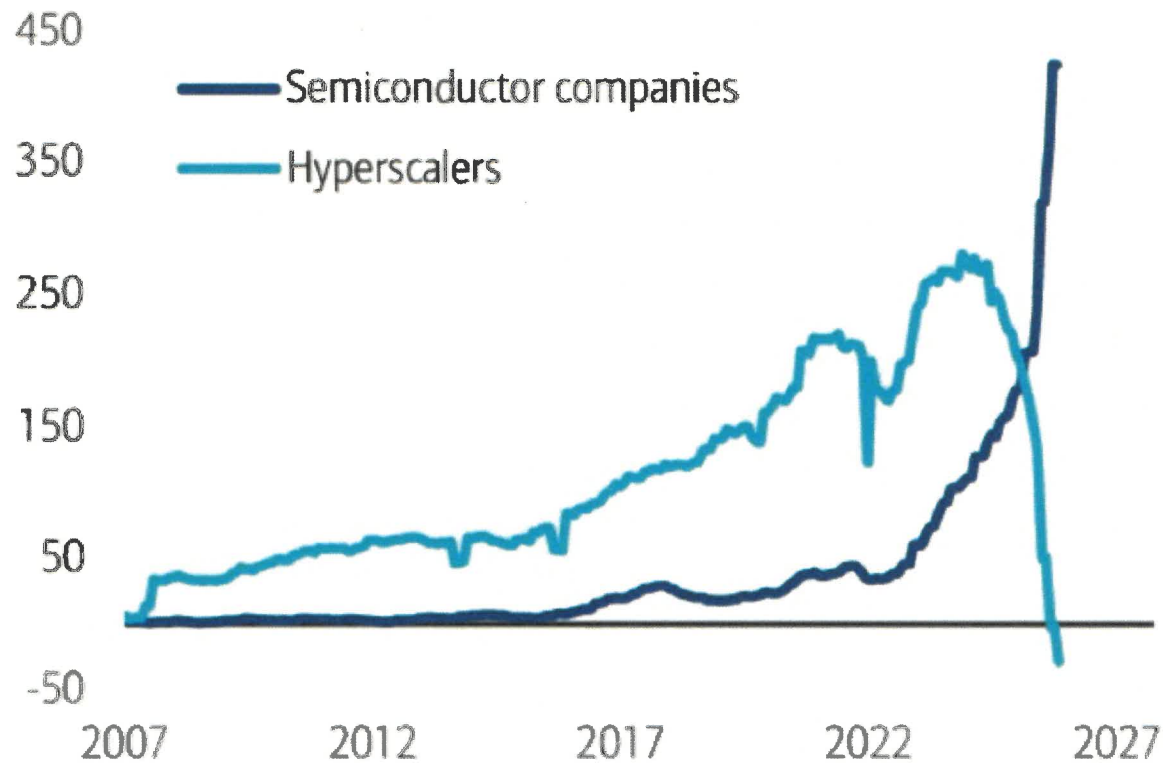
# Chaotic Times

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- Global Alignments Shifting – US Voluntarily Giving Up Advantages
- The risk of the “AI Trade” has little to do with token prices, AI demand, etc. The real issue is debt and the structure of the data center buildout
- Markets are soaring but cracks are forming

# Sustainable?

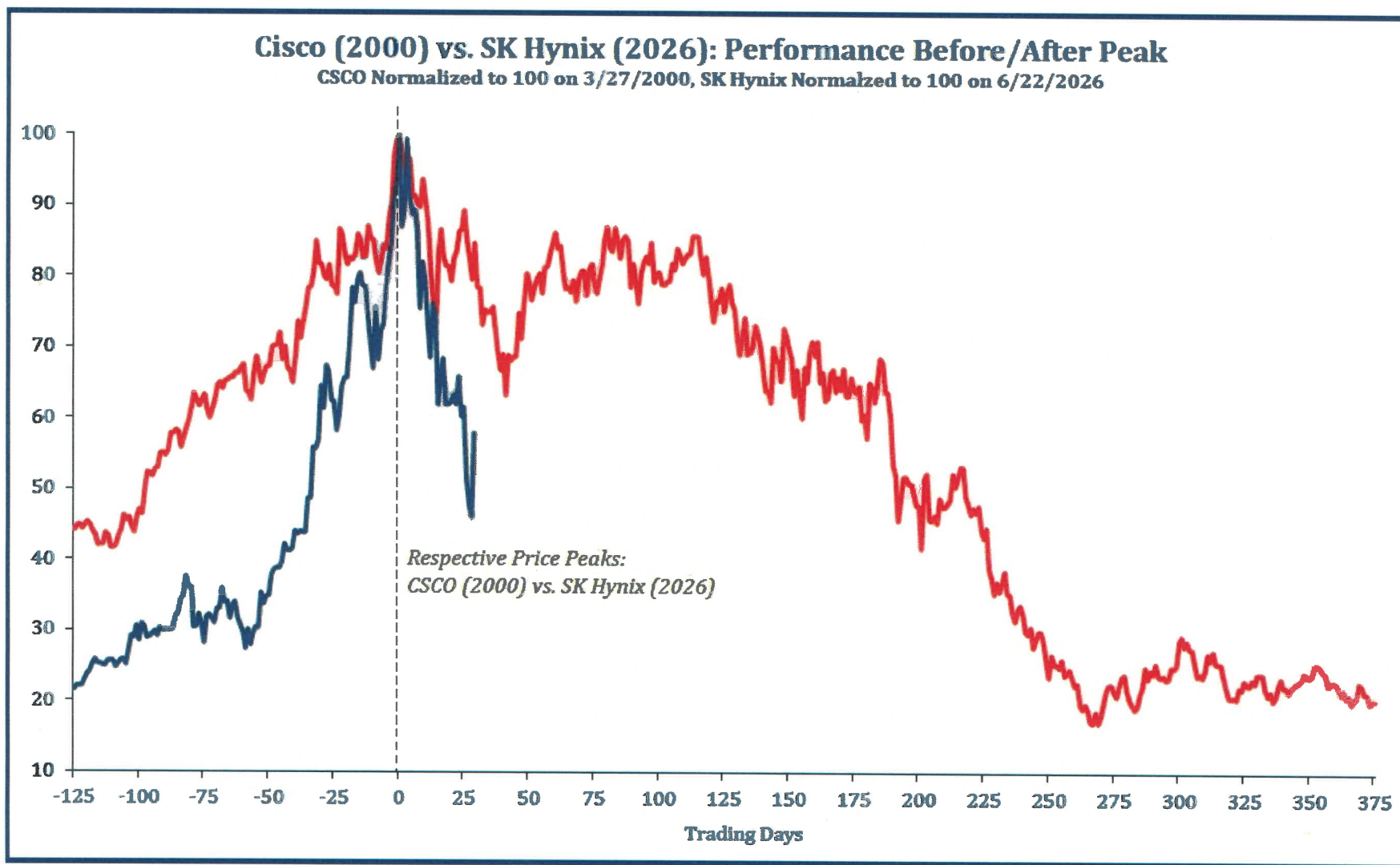
**Exhibit 6: A generational transfer in free cash flow is taking place**  
12m forward FCF of "hyperscalers" and semiconductor companies, \$bn



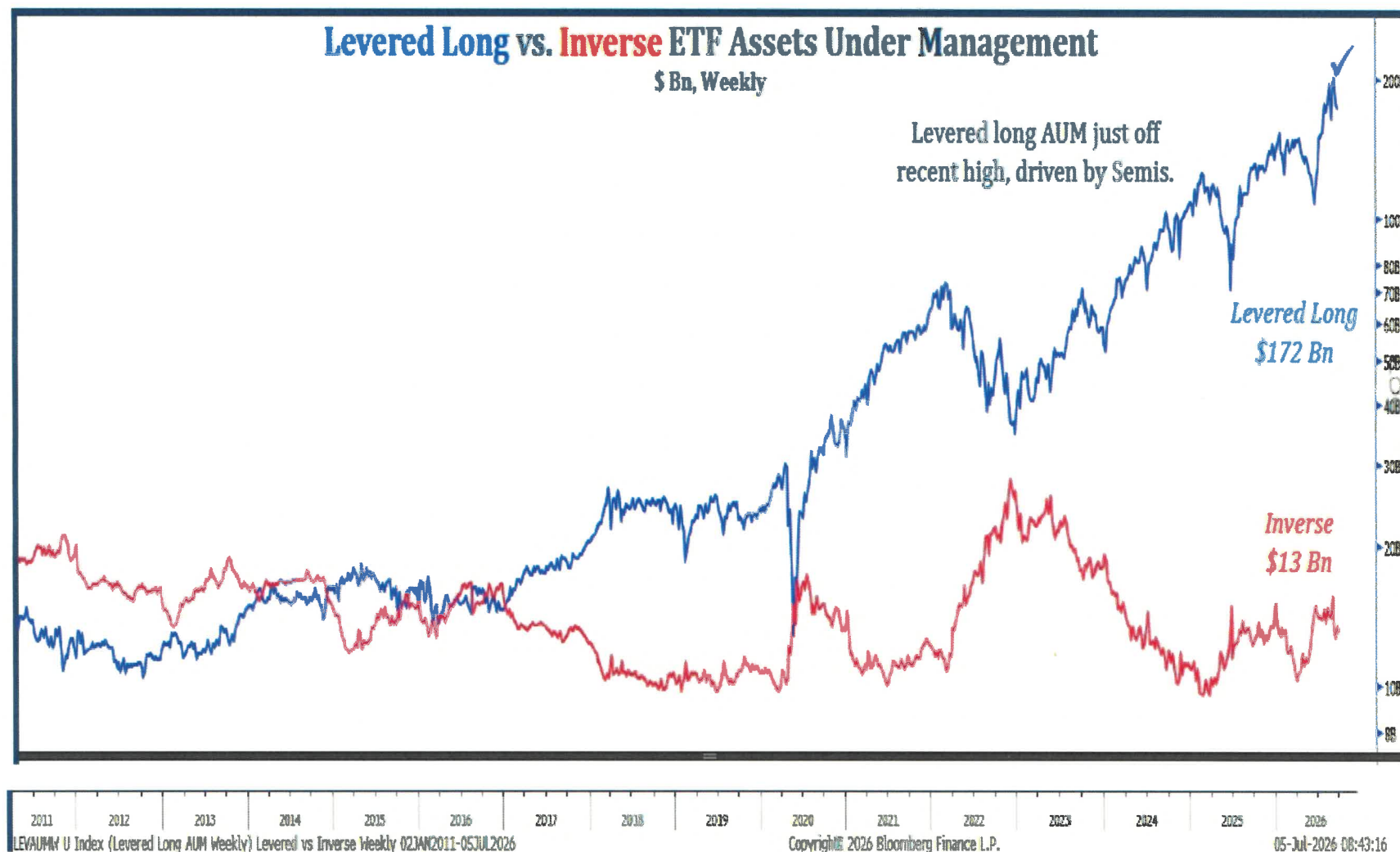
**Source:** BofA Research Investment Committee. Hyperscalers = AMZN, GOOGL, META, MSFT, ORCL  
Semiconductor companies = NVDA, MU, AVGO, & AMAT

BofA GLOBAL RESEARCH

# Historical Pattern? Large Companies & Sharp Drops

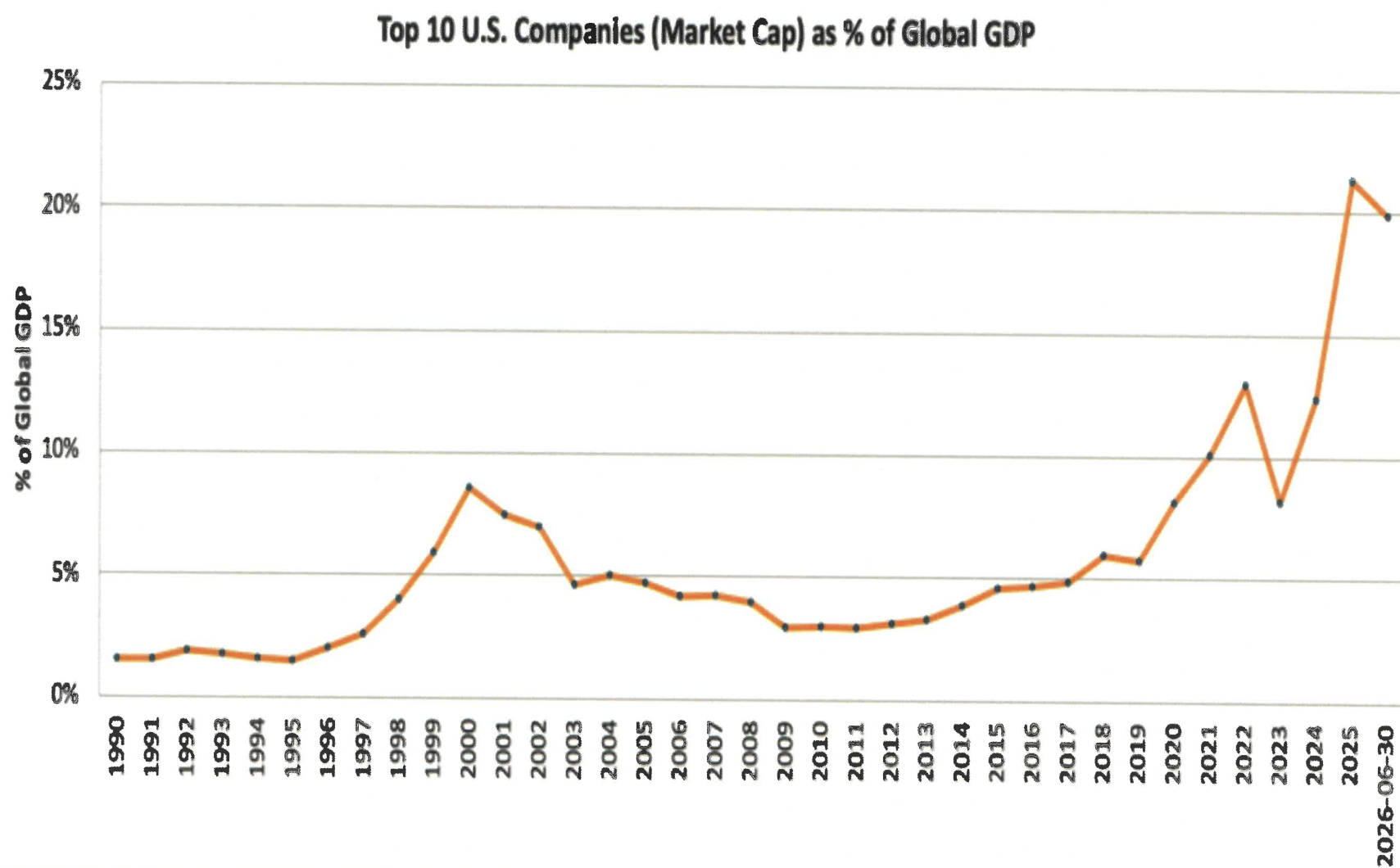


# Rampant and Broad Based Speculation





# Historic Optimism & Systemic Risk



# Strategy Looking Forward

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- Strict adherence to a strategy that relies on decisions with a high probability of long-term success – time is on our side
- Utilize advantages of scale, stability and time horizon to access atypical investments – strong proponents of index funds balanced with compelling managers
- Over long time periods, intelligently accepting volatility contributes to higher returns

# Crewcial Partners Profile

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Location: New York, NY

Staff Size: 51

Number of Clients: 85

Founded: 1980

100% Employee Owned

Client Assets: \$ 27 Billion

## Representative Client List:

The San Francisco Foundation  
Community Foundation for  
Greater Buffalo

WNET - NY

PBS

DeLaSalle Institute