# VERMONT COMMUNITY FOUNDATION, INC., AND AFFILIATED SUPPORTING ORGANIZATIONS

# CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEARS ENDED DECEMBER 31, 2023 AND 2022



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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Vermont Community Foundation, Inc., and Affiliated Supporting Organizations Middlebury, Vermont

# Report on the Audit of the Consolidated Financial Statements *Opinion*

We have audited the accompanying consolidated financial statements of Vermont Community Foundation, Inc. and the Affiliated Supporting Organizations, which comprise the consolidated statements of financial position as of December 31, 2023 and 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations as of December 31, 2023 and 2022, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of activities – supplemental disclosure is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Board of Directors

Vermont Community Foundation, Inc.,
and Affiliated Supporting Organizations

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated September 26, 2024 on our consideration of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Vermont Community Foundation, Inc. and Affiliated Supporting Organizations' internal control over financial reporting and compliance.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

West Hartford, Connecticut September 26, 2024

# VERMONT COMMUNITY FOUNDATION, INC., AND AFFILIATED SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2023 AND 2022

	2023	2022
ASSETS		
ASSETS		
Cash and Cash Equivalents	\$ 23,759,885	\$ 15,211,623
Investments	372,814,743	335,679,986
Mission Related Investments	7,062,651	6,461,184
Other Investments	808,630	771,114
Contributions Receivable, Net	3,048,076	8,585,974
Receivables from Trusts	255,499	251,918
Other Assets	361,934	323,273
Property and Equipment, Net	2,787,810	2,313,249
Total Assets	\$ 410,899,228	\$ 369,598,321
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 1,559,948	\$ 1,152,126
Grants Payable, Net	3,082,211	3,025,770
Liabilities under Split-Interest Agreements	8,542,382	8,532,929
Note Payable	221,997	200,000
Nonprofit Organization Funds	71,676,276	60,295,800
Total Liabilities	85,082,814	73,206,625
NET ASSETS		
Net Assets without Donor Restrictions	305,588,095	277,277,264
Net Assets with Donor Restrictions	20,228,319	19,114,432
Total Net Assets	325,816,414	296,391,696
Total Liabilities and Net Assets	\$ 410,899,228	\$ 369,598,321

# VERMONT COMMUNITY FOUNDATION, INC., AND AFFILIATED SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2023 AND 2022

		2023		2022			
	Without Donor	With Donor		Without Donor	With Donor		
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
REVENUE	<b>A</b> 00 574 045	A 40 440 00 <del>7</del>	<b>A</b> 47.044.040	<b>A</b> 00 407 400		<b>A</b> 05 054 400	
Contributions	\$ 33,571,015	\$ 13,443,897	\$ 47,014,912	\$ 33,187,460	\$ 2,666,966	\$ 35,854,426	
Federal and State Grants	1,587,259	40.440.007	1,587,259	3,172,452	0.000.000	3,172,452	
Total Contributions and Grants	35,158,274	13,443,897	48,602,171	36,359,912	2,666,966	39,026,878	
Less: Contributions to Nonprofit Organization Funds	(4,595,227)	40 440 007	(4,595,227)	(3,230,905)	0.000.000	(3,230,905)	
Net Contributions and Grants	30,563,047	13,443,897	44,006,944	33,129,007	2,666,966	35,795,973	
Net Realized and Unrealized Gains on Investments	34,339,439	2,047,532	36,386,971	(48,475,313)	(4,011,259)	(52,486,572)	
Investment Income	3,158,631	294,269	3,452,900	2,219,455	237,250	2,456,705	
Change in Value of Split-Interest Agreements		(750,145)	(750,145)	-	472,009	472,009	
Other Income	1,451,147	-	1,451,147	1,199,052	(0.000.105)	1,199,052	
Net Assets Released from Restrictions	13,921,666	(13,921,666)		3,066,485	(3,066,485)		
Net Revenue	83,433,930	1,113,887	84,547,817	(8,861,314)	(3,701,519)	(12,562,833)	
EXPENSES							
Program Expenses:							
Grants Approved, Net	44,925,910	-	44,925,910	35,021,251	-	35,021,251	
Less: Grants from Nonprofit Organization Funds	(1,824,245)	-	(1,824,245)	(2,203,706)	-	(2,203,706)	
Net Grants	43,101,665	-	43,101,665	32,817,545		32,817,545	
Grant Administration and Related Program Activities	5,287,536	-	5,287,536	5,077,466	-	5,077,466	
Total Program Expenses	48,389,201	-	48,389,201	37,895,011		37,895,011	
Supporting Services:							
Management and General	4,801,683	-	4,801,683	4,556,976	-	4,556,976	
Development	1,932,215	-	1,932,215	1,677,227	-	1,677,227	
Total Supporting Services	6,733,898	-	6,733,898	6,234,203		6,234,203	
Total Expenses	55,123,099		55,123,099	44,129,214		44,129,214	
INCREASE (DECREASE) IN NET ASSETS	28,310,831	1,113,887	29,424,718	(52,990,528)	(3,701,519)	(56,692,047)	
Net Assets - Beginning of Year	277,277,264	19,114,432	296,391,696	330,267,792	22,815,951	353,083,743	
NET ASSETS - END OF YEAR	\$ 305,588,095	\$ 20,228,319	\$ 325,816,414	\$ 277,277,264	\$ 19,114,432	\$ 296,391,696	

# VERMONT COMMUNITY FOUNDATION, INC., AND AFFILIATED SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023				2022			
	Program Services	Management and General	Development	Total	Program Services	Management and General	Development	Total
Grants and Scholarships	\$ 43,101,66	5 \$ -	\$ -	\$ 43,101,665	\$ 32,817,5	45 \$ -	\$ -	\$ 32,817,545
Salaries and Benefits	3,592,36	4 3,132,379	1,408,646	8,133,389	3,578,1	69 3,010,305	1,230,325	7,818,799
Other Professional Services	569,54	2 350,862	87,771	1,008,175	620,9	63 444,107	133,455	1,198,525
Communications and Advertising	466,09	6 110,025	52,774	628,895	316,6	16 103,567	71,519	491,702
Information Technology	165,56	1 230,032	91,761	487,354	242,4	75 296,931	117,519	656,925
Conferences and Meetings	135,17	0 202,052	69,503	406,725	25,8	09 101,091	17,740	144,640
Occupancy	101,91	1 58,378	22,979	183,268	143,1	48 127,701	39,388	310,237
Travel	43,62	6 11,329	16,149	71,104	25,9	29 17,752	17,955	61,636
Depreciation	71,39	3 85,564	24,441	181,398	76,2	36 88,668	26,062	190,966
Office Expense	110,89	6 166,829	43,373	321,098	45,4	64 79,179	21,523	146,166
Professional Fees	,	- 174,940	,	174,940	ŕ	- 184,708	, <u>-</u>	184,708
Insurance		- 66,698	-	66,698		- 61,107	-	61,107
Dues	8,78	9 27,660	1,770	38,219	2,6	57 21,025	1,705	25,387
Other Expenses	22,18	8 184,935	113,048	320,171		- 20,835	36	20,871
Total Expenses	\$ 48,389,20	1 \$ 4,801,683	\$ 1,932,215	\$ 55,123,099	\$ 37,895,0	11 \$ 4,556,976	\$ 1,677,227	\$ 44,129,214

# VERMONT COMMUNITY FOUNDATION, INC., AND AFFILIATED SUPPORTING ORGANIZATIONS CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (Decrease) in Net Assets	\$ 29,424,718	\$ (56,692,047)
Adjustments to Reconcile Increase (Decrease) in Net Assets		,
to Net Cash Provided (Used) by Operating Activities:		
Depreciation	181,398	190,966
Contribution of Securities and Real Estate	(5,263,099)	(9,721,347)
Proceeds from Sales of Donated Securities	5,274,391	9,800,602
Net Realized and Unrealized (Gains) Losses on Investments	(36,386,970)	52,486,572
Change in Value of Split-Interest Agreements	750,145	(472,009)
(Increase) Decrease in Operating Assets:		, ,
Contributions Receivable	5,537,898	(90,316)
Receivables from Trusts	(3,581)	66,836
Other Assets	(38,661)	(70,987)
Increase (Decrease) in Operating Liabilities:	, ,	, ,
Accounts Payable and Accrued Expenses	407,822	326,640
Grants Payable	56,441	364,479
Liabilities under Split-Interest Agreements	(740,692)	(761,660)
Nonprofit Organization Funds	11,380,476	(9,275,740)
Net Cash Provided (Used) by Operating Activities	10,580,286	(13,848,011)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from Sales of Investments	102,392,067	173,989,916
Purchases of Investments	(103,790,129)	(162,878,880)
Purchase of Other Investments	-	(202,032)
Purchases of Property and Equipment	(655,959)	(452,344)
Net Cash Provided (Used) by Investing Activities	(2,054,021)	10,456,660
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Note Payable	21,997	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	8,548,262	(3,391,351)
Cash and Cash Equivalents - Beginning of Year	15,211,623	18,602,974
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 23,759,885	\$ 15,211,623

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

The Vermont Community Foundation, Inc. (the Community Foundation) was incorporated in 1986 with a mission to provide philanthropists with the knowledge, skills and means to make the most of their giving while ensuring that philanthropy promotes social, environmental and economic health and addresses the needs of Vermont through grantmaking, and to provide leadership on key community issues.

The Community Foundation qualifies as a public charity under Internal Revenue Service (IRS) Section 170(b)(1)(A)(vi) and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the IRC).

The consolidated financial statements include the accounts of the Community Foundation and the following affiliated supporting organizations (collectively, the Foundation):

- The J. Warren and Lois McClure Foundation, Inc., formed in 1994,
- Let's Grow Kids, Inc., formed in 2000,
- Addison Community Athletics Foundation, Inc., formed in 2012, and
- The Curtis Fund, Inc., converted to a supporting organization of the Community Foundation from a private foundation in 2018.

The supporting organizations are affiliated with the Community Foundation and are separate legal entities established under the provisions of Section 509(a)(3) of the IRC and are Type I supporting organizations. As defined by the IRS, a Type I supporting organization is controlled by the Community Foundation through operation, supervision or control by appointing the majority of the supporting organization's board members.

All material inter-organization balances and transactions have been eliminated in the preparation of the accompanying consolidated financial statements.

#### **Basis of Accounting and Presentation**

The Foundation prepares its consolidated financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Accounting and Presentation (Continued)**

The Foundation follows FASB Accounting Standards Codification (ASC) 958-205, *Not-for-Profit Entities* — *Presentation of Financial Statements*, FAS Staff Position FAS 117-1, *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds*, which sets forth the net asset classifications of donor-restricted endowment funds in accordance with the state of Vermont's enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

Based on the review of the Foundation's governing documents, the Board has determined that the Foundation does not have endowment funds as defined by UPMIFA. Whether or not the Foundation has funds that are subject to UPMIFA, additional disclosures concerning the Foundation's funds as required by ASC 958-205 are included in the consolidated financial statements.

Net assets, revenues, gains and losses, and expenses are classified based on the existence or absence of donor restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions - Net assets without donor restrictions are net assets available for general use and not subject to donor restrictions or on which donor-imposed restrictions have expired. Included in this category are contributions without donor restrictions, net investment returns on funds without donor restrictions and donor-restricted contributions whose donor-imposed restrictions were met during the year.

With Donor Restrictions – Net assets subject to donor-imposed restrictions that will be met by actions of the Foundation or the passage of time. Included in this net asset category are contributions for which donor-imposed restrictions have not been met, irrevocable charitable trusts, lead trusts, charitable gift annuities, pledge and contributions receivable and donor-imposed restricted funds where the principal may be expended upon the passage of a stated period of time.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or law. Expirations of donor-imposed restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Accounting and Presentation (Continued)**

The funds held by the Foundation are subject to variance power pursuant to Sections 1.170A-9(e)(11)(v)(B), (C) and (D) of the IRC, which allows the Board of the Foundation unilateral power to redirect the use of a donor's contribution to a charitable purpose if conditions or circumstances are such or have so changed since a restriction by a donor as to purpose, manner of distribution, use or investment was imposed that such restriction or condition is unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community or area served. The Board has adopted a policy describing the criteria and limited circumstances under which the Foundation would exercise this power.

#### Adoption of New Accounting Standards

At the beginning of fiscal year 2024, the Foundation adopted FASB ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, as amended, which modifies the measurement of expected credit losses. The Foundation adopted this new guidance utilizing the modified retrospective transition method. The adoption of this Standard did not have a material impact on the Foundation's consolidated financial statements.

#### **Investments and Spending Policy Guidance**

The Foundation has adopted investment and spending policies that attempt to provide a predictable stream of funding to programs while seeking to maintain the purchasing power of the Foundation. The objective is to prudently invest the assets subject to this Policy so as to achieve a long-term rate of return, with a reasonable assumption of risk and suitable fee structures, that provides resources for sustainable grant-making. The aspiration is that investments will be consistent with the mission of the Foundation. The return objective is to preserve purchasing power by exceeding the rate of inflation plus investment management and administrative fees, thus providing for spending in the fulfillment of long-term philanthropic objectives.

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). In addition to the spending policy, costs associated with administering the funds range from 0.30% to 2.15%. The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

In establishing this policy, the Foundation considered the long-term expected return on its funds. Accordingly, over the long-term, the Foundation expects the current spending policy to allow its funds to grow at least at the annual rate of inflation plus yearly spending. This is consistent with the Foundation's objective to maintain the purchasing power of the fund's assets held for a specified term as well as to provide additional real growth through new gifts and investment return.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Investments and Spending Policy Guidance (Continued)**

With the above-mentioned benchmarks and goals in mind, the Foundation manages and invests the funds in good faith and with the care an ordinarily prudent person in a like position would exercise under similar circumstances. The Foundation considers the following factors in making a determination to appropriate or accumulate the funds:

- The duration and preservation of a fund,
- The purpose of the Foundation and the donor-restricted funds,
- General economic conditions,
- The possible effects of inflation and deflation,
- The expected total return from income and appreciation of investments,
- Other resources of the Foundation, and
- The investment policies of the Foundation.

For 2023, the spending rates for the funds range from 3.5% to 100% based on the nature of the fund type. Donor-advised funds, nonprofit organization reserve funds and supporting organizations comprise 54% of the Foundation's investment balance and are not subject to spending limitations as these funds can be advised by the fund representative to grant the full balance. Even so, the Foundation provides a spending guideline to these fund types to assist the fund representative if there is a desire to maintain the fund in perpetuity. The spending guideline provided in 2023 and 2022 was 3.5% of a 36-month average of invested assets as of December 31 for donor-advised funds and 5.0% of a 36-month average of invested assets as of December 31 for nonprofit organization reserve funds. In addition to the spending policy, the funds pay a supporting fee to the Foundation ranging from 1.00% to 2.00% depending on the type of fund.

Discretionary, field of interest, designated and nonprofit organization funds are subject to spending policy as these fund types have been established to be maintained in perpetuity. The 2023 and 2022 spending amount is equal to 3.5% of a 36-month average of invested assets as of December 31 for field of interest and discretionary funds, while the spending amount for designated and nonprofit organization funds is equal to 5.0% of a 36-month average of invested assets as of December 31. Funds subject to the spending policies made up 45% of the total funds held by the Foundation. In addition to the spending policy, the funds pay a supporting fee to the Foundation ranging from 0.80% to 2.00% depending on the type of fund.

Charitable remainder trusts and charitable gift annuities administered by the Foundation do not have a spending rate and account for 2% of the total funds held by the Foundation.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Use of Estimates**

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the consolidated financial statements. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

Cash and cash equivalents are defined as currency and highly liquid investments with original maturities of 90 days or less. The Foundation maintains deposits in financial institutions that may, at times, exceed federal depository insurance limits. The Foundation maintains an arrangement with its primary depository bank whereby balances in excess of the Federal Deposit Insurance Corporation (FDIC) insurance limit are re-disbursed among a consortium of insured banks in amounts within the FDIC limit, thus reducing the Foundation's exposure to risk. Management believes that the Foundation's deposits are held by high-quality financial institutions and are not subject to significant credit risk. In addition, The Foundation maintains a repurchase agreement for a portion of the funds held at the financial institution which sweeps the Foundation's bank account nightly and purchases U.S. Government securities in the Foundation's name.

## **Investment Valuation and Income Recognition**

Investments are reported at fair value. Fair value is the price that would be received to sell an asset in an orderly transaction between willing market participants at the measurement date. See Notes 2 and 3 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net realized and unrealized gains (losses) include the Foundation's gains and losses on investments bought and sold as well as held during the year. Management determines the Foundation's valuation policies and procedures utilizing information provided by investment advisors. Management reviews the valuation policies and procedures with the Foundation's Finance, Risk and Audit Committee, which reports key information to the Board on an ongoing basis.

#### **Property and Equipment**

Property and equipment acquisitions and improvements thereon that exceed \$1,000 are capitalized at cost and depreciated on a straight-line basis over their estimated useful lives. Repairs and maintenance are charged to expense as incurred.

#### **Leases**

The Foundation leases office space and office equipment. The Foundation determines if an arrangement is a lease at inception.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Leases (Continued)**

ROU assets represent the Foundation's right to use an underlying asset for the lease term and lease liabilities represent the Foundation's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. As most of leases do not provide an implicit rate, the Foundation uses risk-free rate based on the information available at commencement date in determining the present value of lease payments. The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Foundation will exercise that option. The Foundation has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the Statements of Financial Position.

The Foundation has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component. As the Foundation did not maintain any material lease agreements in 2023 and 2022, no ROU asset or liability have been recorded as of December 31, 2023 and 2022.

# **Nonprofit Organization Funds**

The Foundation receives and distributes assets for funds that have been established by unrelated nonprofit organizations from their own resources for the sole purpose of supporting their organization's operations.

The Foundation offers two types of nonprofit organization funds, reserve and endowment. The nonprofit organization reserve fund allows the nonprofit full access to the fund balance, while the nonprofit organization endowment fund permits access to the full fund balance only under certain circumstances. A distribution of the nonprofit organization endowment fund balance beyond spending policy and closing of the fund is made only after detailed due diligence occurs to ensure the purpose and restrictions, if any, for which the nonprofit fund was established, are being maintained. Further, the Board of the Foundation needs to approve any such request for distribution.

Amounts received and distributed under these relationships totaled \$4,595,227 and \$1,824,245, respectively, for the year ended December 31, 2023, and \$3,230,905 and \$2,203,706, respectively, for the year ended December 31, 2022.

The amounts received but not yet distributed totaled \$71,676,276 and \$60,295,800 at December 31, 2023 and 2022, respectively, and are included on the consolidated statements of financial position in investments.

The Foundation does not include the change in the value of the nonprofit organization funds' investments in the consolidated statements of activities and consolidated statements of cash flows.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Contributions, Including Government Grants and Contracts**

Unconditional contributions are recognized when pledged or received, as applicable, and are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions receivable expected to be collected in more than one year are discounted to their present value, if material.

The Foundation establishes an allowance for doubtful accounts for potential credit losses based on historical experience and an analysis of each delinquent account balance. Uncollectible account balances are written off when management determines the probability of collection is remote. Management has determined that no allowance is necessary based on analysis.

The Foundation reports contributions and governmental grants of cash and other assets as donor-restricted if they are received with donor stipulations that limit their use. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as Net Assets Released from Restrictions. Promises to give that are subject to donor-imposed conditions (i.e., a donor stipulation that includes a barrier that must be overcome and a right of release of assets) are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional. Unconditional contributions are recognized when promised or received, as applicable, and are considered to be available for unrestricted use unless specifically restricted by the donor.

Contributed services are recognized in the consolidated financial statements if they enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. General volunteer services do not meet these criteria for recognition.

Conditional government grants and contracts not recognized in the consolidated financial statements as of December 31, 2023 and 2022, totaled \$297,000 and \$1,249,184, respectively. Government grants and contracts are conditioned on incurring qualified program expenses or performance measures.

#### **Functional Expenses and Allocation of Shared Costs**

Expenses are charged to program, management and general administration and/or development based on direct expenses incurred. Common costs, including occupancy and fringe benefits, are allocated to functional categories based upon staff utilization associated with programmatic, management and general, development activities. Such allocations are determined by management on an equitable basis.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Income Taxes**

The Foundation is exempt from federal and state income taxes as a public charity under Section 501(c)(3) of the IRC. However, the Foundation may be subject to unrelated business income taxes related to income generated from its alternative investments. Unrelated business income taxes, if any, are included in management and general expenses in the consolidated statements of activities.

#### Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

#### **Subsequent Events**

In preparing these consolidated financial statements, management has evaluated subsequent events through September 26, 2024, which represents the date the consolidated financial statements were available to be issued.

# NOTE 2 FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts reflected in the accompanying consolidated statements of financial position for cash and cash equivalents and accounts payable and accrued expenses approximate the respective fair values due to the short maturities of those instruments.

Grants payable beyond 12 months from the consolidated statements of financial position date are discounted to reflect fair market value using a risk-free interest rate.

The carrying amount of contributions receivable is based on the present value of expected cash flows, calculated using discount rates determined at the date of the gift. Management does not believe that the carrying amount differs materially from fair value.

#### NOTE 3 INVESTMENTS

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The Foundation classifies its investments into Level 1, which refers to investments traded in an active market; Level 2, which refers to investments not traded in an active market but for which observable market inputs are readily available (such as similar assets in active markets or inputs other than quoted market prices that are observable for the asset); and Level 3, which refers to investments not traded in an active market and for which no significant observable market inputs are available.

## NOTE 3 INVESTMENTS (CONTINUED)

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. As a practical expedient, certain investments are measured at fair value on the basis of net asset value. The fair value of these investments is not included in the fair value hierarchy. Generally, investments are valued based on information provided by fund managers or general partners, including audited consolidated financial statements of the investment funds coupled with an understanding of the underlying valuation methodology used by the general partner. The levels relate to valuation only and do not necessarily indicate a measure of risk.

The following is a description of the valuation methodologies and investment strategies used for financial instruments measured at fair value:

#### Short-Term Investments

Investments consist of short-term treasury securities, checking accounts and money market holdings with daily liquidity.

#### Fixed Income

Fixed income investments consist of both domestic and foreign issuances of debt instruments and include both government and corporate holdings including Treasury Inflation Protection Securities (TIPS). Fixed income investments also include mission-related investments (see Note 5). These investments are made with a long-term perspective and reflect diversification across managers, strategies, geographies and vintage years. Management uses a discounted cash flow analysis and evaluation of credit risk to determine the fair value of these notes.

#### **Equities**

The Foundation accesses both domestic and international equities through mutual funds, commingled funds and separate accounts. Domestic and international equities, including international emerging market equities, accessed through mutual funds and separate accounts are listed securities traded on public exchanges, at various market capitalizations, and are priced daily by the underlying managers. Interests in both domestic and international equities, including international emerging markets, through commingled funds are valued using net asset value as determined by the investment manager of the fund.

## NOTE 3 INVESTMENTS (CONTINUED)

#### **Hedged Equity**

Hedged equity investments are valued using net asset values as determined by the investment manager of the fund. Hedged equity includes both multi-strategy and long/short equity approaches. Multi-strategy funds typically involve event-driven, stressed and distressed credit, and spread-based arbitrage investments. These strategies tend to be both flexible and opportunistic and incorporate differentiated drivers of return compared to traditional investment strategies. As a result, they are expected to produce returns that exhibit relatively low correlation to broad market indices over longer time horizons. Long/short equity managers typically make both long and short investments in publicly traded equity securities and produce returns that can be expected to correlate more closely with the performance of the equity markets than is expected from multi-strategy managers, though with lower volatility than traditional "long only" equity managers. Investments in hedged assets are generally subject to an initial lock-up of 12 to 36 months and, thereafter, investors can typically withdraw quarterly or annually with advance notice. The managers' underlying investments may themselves be less liquid, but the investment cycle is substantially shorter than for private equity. Over time, hedged equity investments are expected to generate equity-like returns with lower volatility than equity markets.

#### Private Assets

Private equity/real assets investments are valued using net asset values as determined by the investment manager of the fund. This asset class invests in both funds of funds and direct fund structures whereby the underlying investments may not be quoted on a public exchange. Private equity/real estate investments are made through limited partnerships that make underlying investments in various forms of private assets, including mission-related investments (see Note 5). These investments are made with a long-term perspective and reflect diversification across managers, strategies, geographies and vintage years.

#### Receivable from Trusts

Fair value inputs used for remainder interests in charitable trusts are based on the estimated present value of the future payments to the Foundation, which is considered to be the fair value of the assets held in trust.

## NOTE 3 INVESTMENTS (CONTINUED)

There have been no changes in the methodologies used at December 31, 2023 and 2022.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of December 31:

							2023	3			
0. 17		Level 1		Level 2		Level 3	Ме	nvestments easured at Net sset Value (1)		Total	Percentage of Total
Short-Term Investments	\$	32,833,863	\$	_	\$	_	\$	_	\$	32.833.863	8.8 %
Fixed Income Equities:	¥	50,756,695	Ψ	1,672,338	Ψ	229,997	Ψ	10,875,171	Ψ	63,534,201	17.0
Domestic		71,351,183		_		_		34,194,878		105,546,061	28.3
Global		72,949,895		-		-		57,076,407		130,026,302	34.9
Alternatives:											
Hedged Equity		-		-		- 400 707		13,455,246		13,455,246	3.6
Private Assets Total			_			2,120,767		25,298,303	_	27,419,070	7.4
Investments Receivable from Trusts		227,891,636 -		1,672,338		2,350,764 255,499		140,900,005		372,814,743 255,499	100.0
Total Assets at Fair Value	\$	227,891,636	\$	1,672,338	\$	2,606,263	\$	140,900,005	\$	373,070,242	
							2022	•			
								nvestments			-
								asured at Net			Percentage
0		Level 1		Level 2		Level 3	As	sset Value (1)		Total	of Total
Short-Term Investments	\$	25,255,914	\$	_	\$		\$	_	\$	25,255,914	7.5 %
Fixed Income	Ψ	45,718,208	Ψ	1,801,824	Ψ	104,999	Ψ	12,294,544	Ψ	59,919,575	17.9
Equities:		-, -,		, ,-		,		, - ,-		, ,	
Domestic		55,913,323		-		-		33,434,351		89,347,674	26.6
Global Alternatives:		64,938,174		-		-		53,402,495		118,340,669	35.3
Hedged Equity		_		_		_		18,866,570		18,866,570	5.6
Private Assets		-		_		2,045,766		21,903,818		23,949,584	7.1
Total										<u> </u>	
Investments				1 001 001		2,150,765		400 004 770		335,679,986	100.0
B 1 11 6 F 1		191,825,619		1,801,824				139,901,778			100.0
Receivable from Trusts Total Assets		191,825,619		1,001,024		251,918		139,901,778		251,918	100.0

<sup>(1)</sup> Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in these tables are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

## NOTE 3 INVESTMENTS (CONTINUED)

The following table discloses certain additional information as of December 31, 2023, related to the Foundation's investments as described above that use net asset value per share and are not traded in an active market:

	Fair Value	Unfunded Commitments	Redemption Terms	Redemption Restrictions
Fixed Income	\$ 10,875,171	\$ -	Monthly	5- to 30-Day Written Notice or as of Date Set by Investment Manager
Domestic Equity	34,194,878	-	Monthly to Quarterly	6- to 60-Day Written Notice or as of Date Set by Investment Manager
Global Equity	57,076,407	-	Monthly to More than Three Years	6- to 180-Day Written Notice or as of Date Set by Investment Manager
Hedged Equity	13,455,246	-	Monthly to Annually with Lockup Terms of Full to Partial Redemption Available on December 31, 2021, for Some Funds	30- to 100-Day Written Notice or as of Date Set by Investment Manager
Private Assets Total	25,298,303 \$ 140,900,005	10,989,845 \$ 10,989,845	Illiquid	Illiquid

The following is a summary of the changes in the balances of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 assets) for the years ended December 31, 2023 and 2022:

					Re	eceivable		
	Fix	ed Income	Pri	vate Assets	fro	from Trusts		Total
Beginning Balance - January 1, 2022	\$	333,038	\$	1,880,733	\$	318,754	\$	2,532,525
Total Gains (Realized/Unrealized)		-		53,326		-		53,326
Total Interest Income		3,212		18,750		-		21,962
Change in Value of Split-Interest Agreements		-		-		(40,878)		(40,878)
Purchases/Issuances		-		-		-		
Settlements		-		-		(25,958)		(25,958)
Reclassification		(231,252)		92,958				(138,294)
Ending Balance - December 31, 2022		104,998		2,045,767		251,918		2,402,683
Total Gains (Realized/Unrealized)		-		42,607		-		42,607
Total Interest Income		-		15,000		-		15,000
Change in Value of Split-Interest Agreements		-		-		21,407		21,407
Purchases/Issuances		-		-		-		-
Settlements		-		-		(17,826)		(17,826)
Reclassification		124,999		17,393				142,392
Ending Balance - December 31, 2023	\$	229,997	\$	2,120,767	\$	255,499	\$	2,606,263

There were no transfers out of Level 3 during the years ended December 31, 2023 and 2022.

Realized and unrealized gains and losses on these investments are reported in the consolidated statements of activities as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law.

## NOTE 3 INVESTMENTS (CONTINUED)

The following table presents information about significant unobservable inputs related to the Foundation's investments in Level 3 assets at December 31, 2023:

Туре	Fair Value	Valuation Technique	Significant Unobservable Inputs
Fixed Income	\$ 229,997	Discounted Cash Flow	Evaluation of Credit Risk
Private Equity/Real Assets	2,120,767	Net Asset Values	Funds of Funds and Direct Fund
			Structures
Receivable from Trusts	255,499	Fair Value	Amount and Timing of
			Dietributions from Trust

## NOTE 4 OTHER INVESTMENTS

Other investments are comprised of an investment the Foundation owns between 20% to 50% ownership and which the equity method is used to account for the financial interests.

	 2023	 2022
Taproot Capital Fund, L3C	\$ 808,630	\$ 771,114

The Foundation is a 50% partner of Taproot Capital Fund, L3C, which was valued at \$808,630 and \$771,114 for the years ended December 31, 2023 and 2022, respectively. Taproot Capital Fund, L3C, is a low profit limited liability corporation with a mission to significantly further the charitable, educational and other exempt purposes of its tax-exempt members. The Foundation has \$207,968 in unfunded commitments to Taproot Capital Fund, L3C, as of December 31, 2023 and 2022, respectively.

#### NOTE 5 MISSION-RELATED INVESTMENTS

Since 2001, the Foundation's Board has allocated 5% of most pooled investments to Vermont-based mission-related investments (MRI) that focus on fostering positive social, economic or environmental change. The MRIs are structured in the form of equity, quasi-equity and debt and are deployed through intermediaries such as Community Development Financial Institutions (CDFIs), mutual funds and venture capital firms, or directly to local nonprofits or private companies. Some, but not all supporting organizations participate in the MRIs.

The Foundation incorporates its programmatic strategy on closing the opportunity gap faced by many Vermont children and families and Vermont communities into the MRI structure to provide investments along with the Foundation's grants and programmatic work. The Foundation continues to focus its MRIs on affordable housing, healthy ecosystems, downtown revitalization, education, food and farm, and entrepreneurship.

## NOTE 5 MISSION-RELATED INVESTMENTS (CONTINUED)

Investment returns generated from the MRIs are both market rate and below market rate returns. The following is a summary of the MRIs by asset allocation for the years ended December 31:

	 2023	 2022
Short-Term Investments	\$ 1,710,453	\$ 2,382,516
Fixed Income	3,780,085	3,742,569
Private Equity/Real Assets	5,050,379	4,181,640
Mission-Related Community Investment Promissory Notes	7,062,651	6,461,184
Total Mission-Related Investments	\$ 17,603,568	\$ 16,767,909

#### Mission-Related Investments – Promissory Notes

The Foundation holds mission-related community investment promissory notes that reflect debt agreements with Vermont-based community development financial institutions (CDFI), community banks and other nonprofits. Payments of principal are a reduction of the note receivable, and interest payments are recorded as investment income. Mission-Related Promissory Notes on the statements of financial position as of December 31, 2023 and 2022 are \$7,062,651 and \$6,461,184, respectively, in Mission Related Investments. The notes bear interest from 2% - 7%. The Community Foundation considers the balances to be fully collectible and there has not been any forgiveness of balances or write offs during 2023 or 2022. No allowance for credit losses has been determined for December 31, 2023 and 2022.

Future payments to be received under these agreements as of December 31, 2023 are as follows:

Year Ending June 30	Amount
2024	\$ 1,527,000
2025	250,000
2026	1,250,000
2027	750,000
2028	-
Thereafter	3,285,651
Total	7,062,651

Additionally, the Community Foundation has guaranty agreements to enhance two Vermont nonprofit organizations' ability to obtain financing from other financial institutions. These guarantees were provided so the organizations could expand their programming capabilities which align with the Community Foundation's Opportunity Gap initiative. The Community Foundation provided loan guarantees up to a maximum amount of \$50,000 and \$814,600 as of December 31, 2023 and 2022, respectively.

As of December 31, 2023, the Community Foundation had not entered into any loan obligations with capital providers that were covered by these guarantees.

#### NOTE 6 CONTRIBUTIONS RECEIVABLE

The Foundation recognizes unconditional contributions and pledges when the written promise is made. The following is a summary of unconditional contributions receivable at December 31:

	2023	2022
To be Received in Less than One Year	\$ 1,834,8	\$ 6,194,268
To be Received in One to Five Years	1,392,9	2,944,817
Total	3,227,8	9,139,085
Less: Unamortized Discount	179,7	553,111
Net Unconditional Contributions		
Receivable	\$ 3,048,0	<u>\$ 8,585,974</u>

Contributions receivable are discounted at rates ranging from 0.13% to 4.79% for the years ended December 31, 2023 and 2022.

## NOTE 7 PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	2023			2022		
Land and Building	\$	3,113,939	\$	3,003,998		
Leasehold Improvements		175,977		140,212		
Office Furniture and Equipment		1,581,985		1,071,733		
Vehicle		21,222		21,222		
Total		4,893,123		4,237,165		
Less: Accumulated Depreciation		2,105,313		1,923,916		
Net Property and Equipment	\$	2,787,810	\$	2,313,249		

Depreciation expense for the years ended December 31, 2023 and 2022, was \$181,398 and \$190,966, respectively.

## NOTE 8 SPLIT-INTEREST AGREEMENTS

#### **Charitable Remainder and Lead Trusts**

The Foundation is the beneficiary of various charitable remainder trusts for which the Foundation is the trustee. A charitable remainder trust provides for the payment of distributions to the donor or other designated beneficiaries over the trust's term (usually the designated beneficiary's lifetime). At the end of the trust's term, the remaining assets are available for the Foundation's use. The trust is carried at the fair value of the underlying investments. The portion of the trust attributable to the present value of the future benefits to be received by the Foundation is recognized in the consolidated statement of activities as a donor-restricted contribution in the year the trust is established. On an annual basis, the Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The liability is calculated using a discount rate ranging from 2% to 8.2% and applicable mortality tables.

The Foundation is also the beneficiary of several charitable lead trusts held by a third party. The present value of these receivables is reported as receivables from trusts on the consolidated statements of financial position.

## **Charitable Gift Annuity**

The Foundation is the beneficiary of numerous charitable gift annuity agreements whereby assets were contributed to the Foundation; in exchange, the Foundation agrees to pay a stated dollar amount annually to the designated beneficiary. Upon the death of the beneficiary, the remaining assets are directed to a component fund held by the Foundation for the purpose directed by the charitable gift annuity agreement. The portion of the assets transferred that is attributable to the present value of the future benefits to be received by the Foundation is recognized in the consolidated statements of activities as a donor-restricted contribution in the period of the transfer. On an annual basis, The Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The liability is calculated using a discount rate ranging from 1.2% to 8.0% and applicable mortality tables. Annually, the Foundation reviews the actuarial assumptions and corresponding assets for each contract and maintains a reserve to address potential shortfalls. The Foundation maintained a reserve in 2023 and 2022 of \$59,534 and \$59,521, respectively.

The Foundation recognized contribution revenue of \$42,929 in 2023 and \$81,713 in 2022 in connection with establishing new split-interest agreements. The consolidated statements of financial position include the following amounts as of December 31:

	2023	2022		
Charitable Remainder Trusts and Charitable Gift Annuities Included in Cash and Investments	14,598,006	\$ 13,523,006		
Charitable Lead Trusts	\$ 255,499	\$ 251,928		
Amounts Included in Net Assets With Donor Restrictions	\$ 6,292,813	\$ 5,331,651		

## NOTE 8 SPLIT INTEREST AGREEMENTS (CONTINUED)

#### **Charitable Gift Annuity (Continued)**

The Foundation has also entered into certain other gift annuity agreements with donors under which the obligation to the donors has been satisfied through the purchase of commercial annuities from a qualified insurance company. The Foundation remains contingently liable for these obligations in the event of default by the insurance company.

#### NOTE 9 GRANTS

Grants authorized but unpaid as of year-end are reported as liabilities. The following is a summary of grants authorized and payable at December 31:

	2023			 2022
To be Paid in Less than One Year	\$	2,363,876		\$ 2,027,970
To be Paid in One to Five Years		698,335		977,800
To be Paid in Five Plus Years		20,000		20,000
Total		3,082,211		3,025,770
Less: Discount		-		 -
Net Unconditional Grants Payable	\$	3,082,211		\$ 3,025,770

Grants payable are discounted at a rate of 3.57% and 6.45% as of December 31, 2023 and 2022, respectively.

#### NOTE 10 GRANT AND PROGRAM ADMINISTRATION

The Foundation administers grant decisions made by the Foundation staff and as recommended by fund advisors, nonprofit organization fund advisors and the Foundation's supporting organizations. The costs associated with the administration of the grants are included in grant administration and related program activities in the consolidated statements of activities. Also included are program expenses related to the work of the Community Foundation's Supporting Organizations.

## NOTE 11 NOTE PAYABLE

On June 10, 2021, the Foundation entered into a loan participation agreement with the Taproot Capital Fund, L3C, a low profit limited liability company organized by the High Meadows Fund and Castenea Foundation, for \$200,000. This amount is a 44.25% interest in a loan made on June 10, 2021 by the Foundation to the Northeast Kingdom Development Corporation (NKDC) in the amount of \$452,000. Interest payments of 5% per annum shall be made monthly and the entire principal balance and any accrued and unpaid interest shall be due the earlier date of (a) the date the NKDC closes on its New Market Tax Credits loan or (b) October 31, 2022 (with options to extend in six-month increments per approval of the Foundation). In February 2022, an amendment was signed that extended the due date of the loan to October 31, 2023. The amount due to the Taproot Capital Fund under the participation agreement shall be payable upon full receipt of the amount due to the Foundation from the NKDC. The participation agreement was transferred to the Foundation upon dissolution of the High Meadows fund in 2021.

#### NOTE 12 LINE OF CREDIT

In 2021 the Foundation established a \$1 million revolving line of credit. Amounts outstanding under the facility bear interest at *The Wall Street Journal* prime rate plus 25 basis points, with a floor rate of 3%. The facility is collateralized with certain investments held at the Foundation's custody bank. There were no amounts outstanding on the line of credit as of December 31, 2023 and 2022.

#### NOTE 13 LIQUIDITY AND AVAILABILITY OF RESOURCES

As described in Note 1, the Foundation is comprised of supporting organizations as well as the Vermont Community Foundation. Each supporting organization has its own board of directors, sets its own strategy and has its own operating budget. The Community Foundation is comprised of component funds which are under the control of the Community Foundation and subject to the fund agreement for each component fund. The financial assets available for general operating expenditures of the supporting organizations and the Community Foundation, that is, without donor restrictions limiting use, within one year of the consolidated statements of financial position date are as follows:

	2023	2022
Cash and Cash Equivalents	\$ 23,759,885	\$ 15,211,623
Liquid Investments	315,295,771	290,957,009
Contributions Receivable	1,756,442	4,996,919
Total	340,812,098	311,165,551
Less: Funds Not Available for General Expenditure	329,430,881	302,777,728
Total Financial Assets Available to		
Management for General Expenditures		
within One Year	\$ 11,381,217	\$ 8,387,823

# NOTE 13 LIQUIDITY AND AVAILABILITY OF RESOURCES (CONTINUED)

General operating expenditures are expenditures such as salaries and benefits, occupancy, professional services, marketing communication and other such expenditures incurred to operate the supporting organizations and the Community Foundation to meet its charitable purpose. The funds not available for general operations are excluded as use is limited due to donor and board restrictions on purpose.

#### **Liquidity Management**

The supporting organizations and the Community Foundation regularly monitor the availability of resources required to meet operating needs and other contractual commitments while also striving to maximize investment of its available funds. The supporting organizations and the Community Foundation maintain policies that structure their financial assets to be available as general expenditures, liabilities, and other obligations come due. The supporting organizations' boards along with their staff set their annual budget and invest resources to meet their liquidity needs and their long-term requirements. The Community Foundation invests its excess cash in liquid short-term investments.

The Foundation generally uses the assets held for donor advised funds for grantmaking based on donor recommendations, although those funds are not donor-restricted.

Endowment funds consist of donor-restricted endowments and board-designated endowments. Income from donor-restricted endowments that is restricted for specific purposes is not available for general expenditures. Although the Foundation does not intend to spend from the board-designated endowment (other than amounts appropriated per the Board's annual spending rate approval), these amounts could be made available if necessary. See Note 16 for more information.

As part of the Foundation's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities and other obligations become due. The Foundation invests cash in excess of its daily requirements in short-term investments and money market funds. In 2022, the Board formalized an operating reserve policy that calls for a minimum of three months of operating expenses to be designated as an operating reserve. Operating cash stood at \$3,204,845 and \$3,171,136 as of December 31, 2023 and 2022, respectively. Of these amounts, \$1,805,102 and \$2,126,000, respectively, were designated as operating reserves. In addition, the Foundation has a \$1 million revolving line of credit. See Note 12 for further information.

#### NOTE 14 NET ASSETS CLASSIFICATION AND VALUES

The Foundation accounts for all net assets in accordance with the donor's original intent as provided for in the gift instrument in the following net asset classifications:

#### **Advised Funds**

Donors who wish to be actively involved in grantmaking on an ongoing basis establish advised funds. Fund advisors make grant recommendations to the Foundation to support their favorite nonprofits and/or partner with the Foundation in responding to grant proposals made through unrestricted or field of interest fund grant rounds.

#### **Designated Funds**

A donor may wish to support a specific nonprofit or a group of nonprofits. In this case, a designated fund can be established, specifying that the annual distribution amount from a fund be sent to the named nonprofit(s).

## **Unrestricted Funds**

Donors who want to leave annual grantmaking decisions to the Foundation and provide resources to meet emerging community needs establish unrestricted funds. These funds serve broad charitable interests.

#### Field of Interest Funds

Donors who want to leave annual grantmaking decisions to the Foundation and provide resources to meet emerging community needs establish field of interest funds. These funds are focused on an issue or community specified by the donor.

#### Planned Giving Funds

These funds allow philanthropic individuals and/or their beneficiaries to receive income from a donated asset, benefit from an immediate income tax deduction, and leave a legacy that will support the causes they care about. After the beneficiaries' death, the remainder of the gift may be used to establish a named charitable fund or be added to an existing fund at the Foundation.

## Scholarship Funds

These funds provide support for Vermont students to help them realize a variety of educational goals.

#### **Supporting Organizations**

These organizations are considered public charities and are affiliated under special provisions of Section 509(a)(3) of the Code, supporting charitable programs that advance the general mission of the Foundation. The Foundation offers this form of charitable partnership as a cost-efficient and tax-wise alternative to private foundations for individuals and families seeking the feel of a private foundation but in partnership with the Foundation's expertise and community knowledge.

## NOTE 14 NET ASSETS CLASSIFICATION AND VALUES (CONTINUED)

## **Operating Funds**

These funds provide the operational support that enables the Foundation to deliver on its mission of Better Together: Inspiring giving and bringing together people and resources to make a difference in Vermont.

Net Assets as of December 31 consisted of the following:

	2023				
	Without Donor	With Donor			
	Restriction	Restriction	Total		
Advised Funds	\$ 130,850,538	\$ 1,809,703	\$ 132,660,241		
Designated Funds	52,605,071	10,700,008	63,305,079		
Unrestricted Funds	14,000,788	109,195	14,109,983		
Field of Interest	47,146,275	1,200,684	48,346,959		
Planned Giving Funds	-	6,292,813	6,292,813		
Scholarship Funds	2,299,234	115,916	2,415,150		
Supporting Organization	51,817,123	-	51,817,123		
Operating Funds	6,869,066	-	6,869,066		
Total	\$ 305,588,095	\$ 20,228,319	\$ 325,816,414		
		2022			
	Without Donor	With Donor	_		
	Restriction	Restriction	Total		
Advised Funds	\$ 126,850,082	\$ 1,873,911	\$ 128,723,993		
Designated Funds	51,270,707	1,677,270	52,947,977		
Unrestricted Funds	10,110,531	100,501	10,211,032		
Field of Interest	37,104,016	1,112,072	38,216,088		
Planned Giving Funds	-	5,313,825	5,313,825		
Scholarship Funds	2,149,453	110,900	2,260,353		
Supporting Organization	43,263,768	8,899,024	52,162,792		
Operating Funds	6,528,707	26,929	6,555,636		
Total	\$ 277,277,264	\$ 19,114,432	\$ 296,391,696		

## NOTE 15 NET ASSETS RELEASED FROM RESTRICTIONS

Net assets with donor restrictions were released from restrictions by satisfying the following time restrictions for the years ended December 31:

	2023	2022		
Accumulated Earnings on Funds Subject	 			
to a Time Restriction	\$ 648,116	\$ 411,538		
Split-Interest Agreements	92,402	284,994		
Contributions Receivable	5,896,648	2,369,953		
Flood Response and Recovery	 7,284,500			
Total	\$ 13,921,666	\$ 3,066,485		

#### **NOTE 16 FOUNDATION FUNDS**

As described more fully in Note 1, net assets associated with Foundation are classified and reported based on the existence or absence of donor or time restrictions. The Curtis Fund follows donor's intent of its original gift of \$250,000 and will not permit spending if the Curtis Fund's balance is underwater.

Changes in the Foundation funds for the years ended December 31 are as follows:

	Without Donor	With Donor	
	Restriction	Restriction	Total
Net Assets - January 1, 2022	\$ 330,267,792	\$ 22,815,951	\$ 353,083,743
Investment Return:			
Investment Income	2,219,455	237,250	2,456,705
Investment Gain	(48,475,313)	(4,011,259)	(52,486,572)
Total Investment Return	(46,255,858)	(3,774,009)	(50,029,867)
Contributions	33,129,007	2,666,966	35,795,973
Appropriation for Expenditure	(41,062,729)	(3,066,485)	(44,129,214)
Other Changes:			
Change in Split-Interest			
Agreements	-	472,009	472,009
Other Income	1,199,052	<u> </u>	1,199,052
Total Other Changes	1,199,052	472,009	1,671,061
Net Assets - December 31, 2022	277,277,264	19,114,432	296,391,696
Investment Return:			-
Investment Income	3,158,631	294,269	3,452,900
Investment Gain	34,339,439	2,047,532	36,386,971
Total Investment Return	37,498,070	2,341,801	39,839,871
Contributions	30,563,047	13,443,897	44,006,944
Appropriation for Expenditure	(41,201,433)	(13,921,666)	(55,123,099)
Other Changes:			
Change in Split-Interest			
Agreements	-	(750,145)	(750,145)
Other Income	1,451,147	<u> </u>	1,451,147
Total Other Changes	1,451,147	(750,145)	701,002
Net Assets - December 31, 2023	\$ 305,588,095	\$ 20,228,319	\$ 325,816,414

#### NOTE 17 SUPPORTING ORGANIZATIONS

Net assets of the supporting organizations are included in net assets without donor restrictions as follows as of December 31:

	2023	2022
The J. Warren and Lois McClure Foundation, Inc.	8,009,069	8,142,425
Let's Grow Kids, Inc.	9,639,775	12,453,862
The Curtis Fund, Inc.	32,430,353	29,966,061
Addison Community Athletics Foundation, Inc.	1,737,926_	1,600,443
Total Supporting Organizations Net Assets	\$ 51,817,123	\$ 52,162,791

#### NOTE 18 MAJOR DONORS

In 2022, the Foundation received a substantial portion of its contributions from one donor. Contributions for the year ended December 31, 2022, from this donor were \$6,000,000 (15.4% of total contributions). There were no amounts due from this donor at December 31, 2022. There were no single donors representing a substantial portion of contributions in 2023.

#### **NOTE 19 RETIREMENT PLANS**

The Foundation has a 403(b)(7) or SIMPLE/IRA retirement plan covering all employees electing to participate. With the 403(b)(7) plan, the Foundation matches 100% up to 3% and 50% on the next 2% of employee's W-2 wages. With the SIMPLE/IRA plan, the Foundation matches dollar for dollar employee contributions up to 3% of their W-2 wages. Contributions to the plans charged to operations totaled \$210,414 in 2023 and \$180,089 in 2022.

The Foundation has a 457(b) deferred compensation plan covering the chief executive officer. The purpose of the plan is to retain a key employee by offering benefits comparable with similar organizations. Annual contributions to the plan are approved each year by the Board. The plan called for an annual contribution of \$10,000 in 2023 and 2022. The total cost charged to operations was \$14,707 in 2023 and \$2,720 in 2022 in accordance with the vesting schedule in place at the time of the contribution. The amount accrued for this obligation was \$53,684 and \$38,977 as of December 31, 2023 and 2022, respectively, for this obligation.

#### NOTE 20 LEASES

The Foundation leases equipment as well as certain office facilities for various terms under noncancelable operating lease agreements. The leases expire at various dates through 2026. In the normal course of business, it is expected that these leases will be renewed or replaced by similar leases. Certain facility leases provide for increases in future minimum annual rental payments based on defined increases in the Consumer Price Index, subject to certain minimum increases. Additionally, the agreements generally require the Company to pay real estate taxes, insurance, and repairs.

Total lease expense under operating leases totaled \$156,913 for the year ended December 31, 2023.

# VERMONT COMMUNITY FOUNDATION, INC., AND AFFILIATED SUPPORTING ORGANIZATIONS CONSOLIDATING STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023				2022			
	Vermont		Adjustments		Vermont	Adjustments		
	Community	Supporting	and		Community	Supporting	and	
	Foundation	Organizations	Eliminations (1)	Total	Foundation	Organizations	Eliminations (1)	Total
REVENUE								
Contributions	\$ 44,031,118	\$ 2,569,327	\$ 414,467	\$ 47,014,912	\$ 29,933,766	\$ 4,664,521	\$ 1,256,139	\$ 35,854,426
Federal and State Grants	170,545	1,416,714	-	1,587,259	444,058	2,728,394	-	3,172,452
Total Contributions	44,201,663	3,986,041	414,467	48,602,171	30,377,824	7,392,915	1,256,139	39,026,878
Less: Contributions to Nonprofit Organization Funds	(4,595,227)	-		(4,595,227)	(3,230,905)	-	-	(3,230,905)
Net Contributions	39,606,436	3,986,041	414,467	44,006,944	27,146,919	7,392,915	1,256,139	35,795,973
Net Realized and Unrealized Gains on Investments	31,263,239	5,123,732	-	36,386,971	(43,959,207)	(8,527,365)	-	(52,486,572)
Investment Income	2,426,702	1,026,198	-	3,452,900	1,907,304	549,401	-	2,456,705
Change in Value of Split-Interest Agreements	(750,145)	-	-	(750,145)	472,009	-	-	472,009
Other Income	2,088,417	240,597	(877,867)	1,451,147	1,787,540	197,672	(786,160)	1,199,052
Net Revenue	74,634,649	10,376,568	(463,400)	84,547,817	(12,645,435)	(387,377)	469,979	(12,562,833)
EXPENSES								
Program Expenses:								
Grants Approved, Net	40,279,386	4,232,057	414,467	44,925,910	30,063,410	3,701,702	1,256,139	35,021,251
Less Grants from Nonprofit Organization Funds	(1,824,245)	-	-	(1,824,245)	(2,203,706)	-	-	(2,203,706)
Net Grants	38,455,141	4,232,057	414,467	43,101,665	27,859,704	3,701,702	1,256,139	32,817,545
Grant Administration and Related Program Activities	1,304,071	3,983,465	-	5,287,536	1,702,811	3,374,655	-	5,077,466
Total Program Expenses	39,759,212	8,215,522	414,467	48,389,201	29,562,515	7,076,357	1,256,139	37,895,011
Supporting Services:								
Management and General	3,662,501	2,017,049	(877,867)	4,801,683	3,428,112	1,915,024	(786,160)	4,556,976
Development	1,442,550	489,665		1,932,215	1,130,166	547,061		1,677,227
Total Supporting Services	5,105,051	2,506,714	(877,867)	6,733,898	4,558,278	2,462,085	(786,160)	6,234,203
Total Expenses	44,864,263	10,722,236	(463,400)	55,123,099	34,120,793	9,538,442	469,979	44,129,214
INCREASE (DECREASE) IN NET ASSETS	29,770,386	(345,668)	-	29,424,718	(46,766,228)	(9,925,819)	-	(56,692,047)
Net Assets - Beginning of Year	244,228,905	52,162,791		296,391,696	290,995,133	62,088,610		353,083,743
NET ASSETS - END OF YEAR	\$ 273,999,291	\$ 51,817,123	\$ -	\$ 325,816,414	\$ 244,228,905	\$ 52,162,791	\$ -	\$ 296,391,696

